

# HBPC performance process

## Management level

Hölzle, Buri & Partner | Consulting



**Create and manage  
a sustainable  
performance  
management  
system.**

1.

**Update and specify the corporate  
strategy in concrete terms**

2.

**Derive performance targets for all areas**

3.

**Define key performance indicators  
(KPI)**

4.

**Define traffic-light setting and actual/  
anticipated status per KPI**

5.

**Secure MbO and incentive system  
interfaces**

6.

**Carry out regular performance  
reviews**

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